

---

Financial statements of  
The Foundation of Greater Montreal

December 31, 2022

---

---

Independent Auditor’s Report .....	1-2
Statement of operations and changes in fund balances .....	3
Statement of financial position .....	4
Statement of cash flows .....	5
Notes to the financial statements .....	6-12

---

## Independent Auditor's Report

To the Members of  
The Foundation of Greater Montreal

### Opinion

We have audited the financial statements of The Foundation of Greater Montreal (the "FGM"), which comprise the statement of financial position as at December 31, 2022, and the statements of operations and changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the FGM as at December 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the FGM's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the FGM's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the FGM to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

*Deloitte LLP*

April 19, 2023

---

<sup>1</sup> CPA auditor, public accountancy permit No. A120628

**The Foundation of Greater Montreal**  
**Statement of operations and changes in fund balances**  
Year ended December 31, 2022

		2022			2021
Notes	Operating Fund	Distribution Fund	Endowment Fund	Total	Total
	\$	\$	\$	\$	\$
<b>Revenue</b>					
Contributions	215,576	14,384,912	20,737,405	35,337,893	47,740,179
Realized investment income	108,347	9,952,311	—	10,060,658	20,071,139
Management fees	1,728,105	(1,119,955)	—	608,150	665,957
Administration fees	1,172,946	(1,255,727)	—	474,219	570,124
Other	179,907	12,392	—	192,299	674,150
	<b>3,961,881</b>	<b>21,973,933</b>	<b>20,737,405</b>	<b>46,673,219</b>	69,721,549
<b>Expenses</b>					
Grants	—	34,412,974	—	34,412,974	24,419,050
Administration	1,537,455	—	—	1,537,455	1,611,740
Investment management and custodial fees	1,306,917	—	—	1,306,917	1,325,259
Community engagement	245,574	1,440,997	—	1,686,571	1,280,536
Life insurance premiums received in donations	—	35,862	—	35,862	35,862
Public affairs and communications	260,312	—	—	260,312	374,564
Philanthropic development	363,387	—	—	363,387	471,920
	<b>3,713,645</b>	<b>35,889,833</b>	<b>—</b>	<b>39,603,478</b>	29,518,931
(Deficiency) excess of revenue over expenses before change in unrealized fair value of investments	248,236	(13,915,900)	20,737,405	7,069,741	40,202,618
Change in unrealized fair value of investments	(248,236)	(30,066,476)	—	(30,314,712)	2,478,303
<b>(Deficiency) excess of revenue over expenses</b>	<b>—</b>	<b>(43,982,376)</b>	<b>20,737,405</b>	<b>(23,244,971)</b>	42,680,921
Fund balances, beginning of year	1,848,717	103,422,420	184,263,631	289,534,768	246,853,847
Transfer of change in unrealized fair value of investments	—	36,934,954	(36,934,954)	—	—
Other transfers	—	1,455,758	(1,455,758)	—	—
<b>Fund balances, end of year</b>	<b>1,848,717</b>	<b>97,830,756</b>	<b>166,610,324</b>	<b>266,289,797</b>	289,534,768

The accompanying notes are an integral part of the financial statements.

# The Foundation of Greater Montreal

## Statement of financial position

As at December 31, 2022

		2022			2021	
Notes	Operating Fund	Distribution Fund	Endowment Fund	Total	Total	
	\$	\$	\$	\$	\$	
<b>Assets</b>						
Current assets						
	Cash	1,029,842	18,467,092	3,463	19,500,397	15,628,135
	Accounts receivable	1,006,512	—	—	1,006,512	828,244
	Amounts due from the Operating Fund	—	126,286*	—	—	—
	Amounts due from the Endowment Fund	—	37,386,948*	—	—	—
	Accrued interest and dividends	—	83,892	—	83,892	66,115
3	Short-term portion of investments	100,000	7,955,905	220,090	8,275,995	36,246,554
	Prepaid expenses	82,509	—	—	82,509	64,745
		<b>2,218,863</b>	<b>64,020,123</b>	<b>223,553</b>	<b>28,949,305</b>	52,833,793
3	Investments	1,296,296	33,810,633	203,773,719	238,880,648	243,903,431
		<b>3,515,159</b>	<b>97,830,756</b>	<b>203,997,272</b>	<b>267,829,953</b>	296,737,224
<b>Liabilities</b>						
Current liabilities						
	Accounts payable and accrued liabilities	1,072,499	—	—	1,072,499	1,343,738
	Amounts due to the Foundation of Greater Montreal Investment Fund	—	—	—	—	5,368,264
	Amounts due to the Distribution Fund	126,286*	—	37,386,948*	—	—
6	Deferred contributions	467,657	—	—	467,657	490,454
		<b>1,666,442</b>	<b>—</b>	<b>37,386,948</b>	<b>1,540,156</b>	7,202,456
11	Commitment					
<b>Fund balances</b>						
7	Externally restricted	—	97,830,756	166,192,875	264,023,631	287,268,602
	Internally restricted	—	—	417,449	417,449	417,449
	Unrestricted	1,848,717	—	—	1,848,717	1,848,717
		<b>1,848,717</b>	<b>97,830,756</b>	<b>166,610,324</b>	<b>266,289,797</b>	289,534,768
		<b>3,515,159</b>	<b>97,830,756</b>	<b>203,997,272</b>	<b>267,829,953</b>	296,737,224

\* These items are not reported in the Total column because they offset each other.

The accompanying notes are an integral part of the financial statements.

Approved by the Board

*Toni Dilli*

, Director

*F. Jajal*

, Director

**The Foundation of Greater Montreal**  
**Statement of cash flows**  
Year ended December 31, 2022

	<b>2022</b>	2021
	\$	\$
<b>Operating activities</b>		
(Deficiency) excess of revenue over expenses	<b>(23,244,971)</b>	42,680,921
Adjustments for:		
Shares donation	<b>(100,000)</b>	(771,194)
Residential property donation	<b>(4,600,000)</b>	—
Change in unrealized fair value of investments	<b>30,314,712</b>	(2,478,303)
	<b>2,369,741</b>	39,431,424
Changes in non-cash operating working capital items		
Accounts receivable	<b>(178,268)</b>	661,206
Accrued interest and dividends	<b>(17,777)</b>	(3,564)
Prepaid expenses	<b>(17,764)</b>	(19,185)
Accounts payable and accrued liabilities	<b>(271,239)</b>	(1,036,353)
Amounts due to the Foundation of Greater Montreal Investment Fund	<b>(5,368,264)</b>	5,368,264
Deferred contributions	<b>(22,797)</b>	(169,165)
	<b>(3,506,368)</b>	44,232,627
<b>Investing activities</b>		
Acquisition of investments	<b>(47,593,874)</b>	(58,014,406)
Disposal of investments	<b>54,972,504</b>	24,644,160
	<b>7,378,630</b>	(33,370,246)
Net increase in cash	<b>3,872,262</b>	10,862,381
Cash, beginning of year	<b>15,628,135</b>	4,765,754
<b>Cash, end of year</b>	<b>19,500,397</b>	15,628,135

The accompanying notes are an integral part of the financial statements.

## **1. Status and nature of activities**

The Foundation of Greater Montreal (the "FGM"), incorporated on December 20, 1999, under Part II of the *Canada Corporations Act*, with its statutes extended on December 4, 2012, under the *Canada Not-for-profit Corporations Act*, has the purpose of collecting donations, mainly through bequests or endowment funds, in order to promote social development, arts and culture, education, health and the environment. The FGM can also manage funds entrusted to it for administrative purposes. The FGM is a registered charity under the *Income Tax Act*.

## **2. Accounting policies**

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and the significant accounting policies are the following:

### *Fund accounting*

The FGM follows the restricted fund method of accounting for its activities.

#### a) Operating Fund

The Operating Fund consists of the funds available for the operating activities of the FGM.

#### b) Distribution Fund

The Distribution Fund is a fund in which the FGM records donations to be distributed in accordance with the wishes of the donors, realized investment income to be distributed, unrealized investment income related to resources held by the distribution fund, grants disbursed, as well as any directly related expenses.

#### c) Endowment Fund

The Endowment Fund comprises the elements mentioned below:

##### Externally restricted

The restrictions comprise the following:

##### *Endowments*

Endowments include donations that, according to donor specifications, must be held in perpetuity or for a specific period of time, usually for a minimum of 10 years.

##### *Unrealized loss on fair value of investments*

This restriction includes the unrealized loss on fair value of endowment investments, which is presented in the Endowment Fund, until it is realized.

##### Internally restricted

These restrictions arise from transfers from the Distribution Fund to protect the capital. The amounts cannot be used without the prior consent of the FGM's Board of Directors.

## **2. Accounting policies (continued)**

### *Revenue recognition*

Unrestricted contributions are recognized as revenue of the Operating Fund in the year they are received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Restricted contributions related to general operations are recognized as revenue of the Operating Fund in the year in which the related expenses are incurred. Contributions received to be distributed in accordance with the wishes of the donors are recognized as revenue of the Distribution Fund. Endowment contributions are recognized as revenue of the Endowment Fund.

Donations received in kind, estimated at the fair value established by an independent appraiser, are recorded in the year in which they are received.

Investment income is recognized when it is earned. It is recorded as revenue in the Fund it relates to with the exception of investment income from the Endowment Fund's investments that are presented in the Distribution Fund. The unrealized portion of the investment income is transferred to the Endowment Fund.

### *Financial instruments*

#### Initial measurement

Financial assets and financial liabilities originated or exchanged in arm's length transactions are initially recognized at fair value when the FGM becomes a party to the contractual provisions of the financial instrument. Financial assets and financial liabilities originated or exchanged in related party transactions are initially recognized at cost.

The cost of a financial instrument in a related party transaction depends on whether the instrument has repayment terms. The cost of financial instruments with repayment terms is determined using its undiscounted cash flows, excluding interest and dividend payments, less any impairment losses previously recognized by the transferor. The cost of financial instruments without repayment terms is determined using the consideration transferred or received by the FGM in the transaction.

#### Subsequent measurement

All financial instruments are subsequently measured at amortized cost except for the investments, which are measured at fair value at the statement of financial position date. Interest earned on short-term investments and bonds, dividends received on unlisted shares, unrealized gains and losses on listed shares, and realized gains and losses on sales of short-term investments and bonds are included in the statement of operations and changes in fund balances.

#### Transaction costs

Transaction costs related to financial instruments measured subsequent to initial recognition at fair value are expensed as incurred. Transaction costs related to other financial instruments are added to the carrying value of the asset or netted against the carrying value of the liability and are then recognized over the expected life of the instrument using the effective interest method. Any premium or discount related to an instrument measured at amortized cost is amortized over the expected life of the item using the effective interest method and recognized as interest income or expense.

## 2. Accounting policies (continued)

### *Financial instruments (continued)*

#### Depreciation

With respect to financial assets measured at cost or amortized cost, the FGM recognizes an impairment loss, if any, when it determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows. When the extent of impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss shall be reversed in the period the reversal occurs.

### *Allocation of expenses*

Personnel costs and employer's contributions are allocated based on proportion of time spent on activities by the employees.

### *Use of estimates*

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

## 3. Investments

	2022	2021
	\$	\$
226,712.323 units (197,650.577 units as at December 31, 2021) of The Foundation of Greater Montreal Investment Fund (Note 4)	<b>227,687,186</b>	239,725,838
Canadian shares	<b>2,183,047</b>	25,376,024
U.S. shares	<b>382,247</b>	317,484
Preferred shares from a private company, redeemable after the death of the last survivor of the two donors, dividend of 4.725%	<b>1,000,000</b>	1,000,000
Mutual funds	<b>6,904,462</b>	112,678
Mortgage loan, bearing interest at 4.750% and maturing in 2025	<b>133,159</b>	140,793
Short-term guaranteed investment certificates	<b>3,675,995</b>	12,838,916
Residential property, held for sale	<b>4,600,000</b>	—
Other	<b>590,547</b>	638,252
	<b>247,156,643</b>	280,149,985
Short-term portion	<b>8,275,995</b>	36,246,554
	<b>238,880,648</b>	243,903,431

**4. The Foundation of Greater Montreal Investment Fund**

In addition to managing its own funds, the FGM manages funds entrusted to it by various entities through The Foundation of Greater Montreal Investment Fund.

Separate financial statements are prepared for The Foundation of Greater Montreal Investment Fund, which presents its investments, comprised mainly of units of shares of investment funds, at fair value. As at December 31, 2022, the fair value of the funds managed by The Foundation of Greater Montreal Investment Fund and the number of units held are as follows:

	2022		2021	
	Number of units	Fair value	Number of units	Fair value
		\$		\$
Funds belonging to the FGM	<b>226,712.323</b>	<b>227,687,186</b>	197,650.577	239,725,838
Funds managed for various entities	<b>116,425.564</b>	<b>116,926,194</b>	111,424.405	135,144,098
	<b>343,137.887</b>	<b>344,613,380</b>	309,074.982	374,869,936

**5. Line of credit**

The FGM has access to an authorized line of credit of \$100,000 as at December 31, 2022 (\$100,000 as at December 31, 2021), bearing interest at prime rate of 6.45% plus 1.00% (2.45% plus 1.00% in 2021). As at December 31, 2022 and 2021, the line of credit was not used.

**6. Deferred contributions**

Deferred contributions consist of external resources received in relation to a fundraising activity and programs for which expenses are not yet incurred as at December 31, 2022.

	2022	2021
	\$	\$
Balance, beginning of year	<b>490,454</b>	659,619
Contributions received during the year	<b>491,975</b>	733,530
Amount recognized as revenue during the year	<b>(514,772)</b>	(902,695)
Balance, end of year	<b>467,657</b>	490,454

## 7. Externally restricted

### *Distribution fund*

The externally restricted amounts of the distribution fund originate from three sources. The first one is the capital of the funds for which is foreseen, in the agreement between the FGM and the creator of the fund, a gradual distribution of the capital within a 10 year period. The next one is the realized investment income from endowment funds to be distributed according to the donor's wishes, without regards to the planned distributions. Finally, the distribution fund comprises amounts received from diverse partnership agreements for philanthropic projects spanning over the current year. The externally restricted amounts of the distribution fund are distributed as follows:

	<b>2022</b>	2021
	\$	\$
Funds to be distributed	<b>59,440,044</b>	70,977,852
Realized investment income from endowment funds	<b>37,386,948</b>	30,210,257
Other amounts available for distribution	<b>1,003,764</b>	2,234,309
	<b>97,830,756</b>	103,422,418

### *Endowment fund*

#### a) Composition

The externally restricted amounts are distributed as follows:

	<b>2022</b>	2021
	\$	\$
Endowments	<b>193,217,379</b>	173,935,724
Unrealized (loss) gain on fair value of endowment investments	<b>(27,024,504)</b>	9,910,460
	<b>166,192,875</b>	183,846,184

#### b) Endowments

Following the agreements between the donors and the FGM, to which can also participate the ministry of Culture and Communications, the department of Canadian Heritage and the FGM, some donations remain the property of the FGM in perpetuity, for a minimal period of 5 years, for a period from 1 to 5 years, or for a period of less than 1 year. The externally restricted amounts are distributed as follows:

	<b>2022</b>	2021
	\$	\$
Perpetuity	<b>164,918,105</b>	146,529,841
More than 5 years	<b>8,400,017</b>	12,802,810
From 1 year to 5 years	<b>12,168,718</b>	10,272,162
Less than 1 year	<b>7,730,539</b>	4,330,911
	<b>193,217,379</b>	173,935,724

**7. Externally restricted (continued)**

*Endowment fund (continued)*

Under the Canada Cultural Investment Fund program (Endowment Incentives), the department of Canadian Heritage incentivizes not-for-profit professional arts organizations, to find new sources of funding. Under this program, organizations donate funds to the FGM. These donations are then owned by FGM in an endowment fund. The department of Canadian Heritage then also contributes to the endowment fund then also contributes amounts to the endowment fund, which are to be maintained perpetually. The realized investment income generated by the perpetuity fund is used to issue annual grants to the organizations. Since inception of the program in 2001, the FGM received a cumulative amount of \$16,325,981 (\$14,611,778 as at December 31, 2021) in donations from the department of Canadian Heritage. The endowment that should be maintained by FGM for the 42 organizations (42 in 2021) part of this program is of \$32,651,962 (\$29,223,556 as at December 31, 2021).

**8. Revenue**

a) *Contributions*

During the year, the FGM received contributions of \$35,337,893 (\$47,740,179 in 2021). Contributions for 2022 include an amount of \$35,862 (\$35,862 in 2021), regarding life insurance premiums paid for which the FGM is the beneficiary of the proceeds.

b) *Realized investment income*

	<b>2022</b>	2021
	\$	\$
Units of The Foundation of Greater Montreal Investment Fund	<b>18,785,829</b>	17,881,604
Other investments	<b>(8,725,171)</b>	2,189,535
	<b>10,606,658</b>	20,071,139

c) *Management fees*

	<b>2022</b>	2021
	\$	\$
The Foundation of Greater Montreal Investment Fund	<b>1,728,105</b>	1,779,046
Less: professional fees attributable to the FGM	<b>(1,119,955)</b>	(1,113,089)
	<b>608,150</b>	665,957

d) *Administration fees*

	<b>2022</b>	2021
	\$	\$
The Foundation of Greater Montreal Investment Fund unitholders	<b>1,729,946</b>	1,768,262
Less: professional fees attributable to the FGM	<b>(1,255,727)</b>	(1,198,138)
	<b>474,219</b>	570,124

## **9. Life insurance**

The FGM has been assigned as the owner and beneficiary of life insurance policies. As at December 31, 2022, the amount of insurance in force totals \$3,000,000 (\$3,000,000 in 2021).

## **10. Financial instruments**

Because of its financial assets and financial liabilities, the FGM is exposed to the following risks related to the use of financial instruments:

### *Market risk*

Market risk is the risk that the fair value or future cash flows of the FGM's financial instruments will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk. The FGM is exposed to certain of these risks, as described below.

#### a) Currency risk

A portion of the investments of The Foundation of Greater Montreal Investment Fund, in which the FGM holds units, is invested in shares and interests in equity funds invested in foreign countries. The units held by the FGM are consequently exposed to changes in foreign currencies. The same applies to the earned income associated with these units. The units held by the FGM are thus indirectly exposed to this risk.

#### b) Interest rate risk

A portion of the investments of The Foundation of Greater Montreal Investment Fund, in which the FGM holds units, is invested in fixed income funds which bear interest at a fixed rate. The mortgage loan also bears interest at a fixed rate. Consequently, a change in market interest rate will have an impact on the fair value of the units held by the FGM and the mortgage loan.

#### c) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The FGM is exposed to other price risk through its investments in listed shares for which the value fluctuates with the quoted market price. The same applies to units held in The Foundation of Greater Montreal Investment Fund and its interests in mutual funds.

### *Credit risk*

Credit risk is primarily attributable to the fact that a portion of the investments of The Foundation of Greater Montreal Investment Fund, in which the FGM holds units, is invested in fixed income funds which hold bonds and debentures. Therefore, there is a credit risk that the bond or debenture issuers will be unable to pay their obligations towards a fixed income fund, and this will have an impact on the assets of the FGM.

## **11. Commitment**

Under a lease, the FGM must pay the annual expenses related to its occupancy. On an annual basis, the commitment is about \$150,000 until 2024.